

1. Client Information

Name
 Date of Birth
 Address
 City
 State, ZIP Code

2. Asset Information

Annuity

**Other Asset(s)
(Cash, stocks, bonds, etc.)**

Company	Type of Asset
Fixed or variable	Where/how is it held?
Guaranteed rate of return	Current rate of return
Accumulation value	Current market value
Surrender value	Current net value
Cost basis	Cost basis
Income taken (if any)	Income taken (if any)

For the most accurate illustration, please provide an account statement and/or other pertinent documentation. For annuities, please provide a copy of contract face page, surrender table, and/or most current statement.

3. Illustration Assumptions

When information regarding real tax rates is not available for a client, we use the assumed tax rates below. If you would like to have an illustration with rates other than those listed, please specify the desired rate(s) below.

Income tax rate	27.0%
Estate tax rate	37.0%
IRD (Income in respect of a decedent)	39.1%

4. Client Objectives

Please provide information regarding the client's objectives for the assets listed. Include an additional sheet if needed.

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Charitable causes / charities client would like to support:

Wealth replacement option:

Amount to replace tax-free to heirs (death benefit):
 Annual gift needed to provide benefit (premium):

5. Advisor Information

Name..... Phone Email

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